

collection in about 2005. We submitted our first genomic test to the American Angus Association in December 2010 using the Igenity IG384 platform. At the time, it was the only genomic platform for purebred Angus breeders. We were among the first to use genetic selection services from Pfizer using the HD50K tool when it became available. We were certainly the first ranch in Georgia to use genomics on a large-scale basis.

Q: *How quickly did you transition to genomic selection tools to inform your breeding decisions?*

DB: We deployed genomic technologies incrementally. Our management system is based on using the latest reproductive technologies, such as embryo transfer and in vitro fertilization (IVF), to multiply our superior genetics cattle. These, in turn, drove our implementation of genomic selection to improve the genetic base of our herd.

The first step was to evaluate our herd bulls. Since January 2011, we haven't bred a cow to a bull that was not HD50K-tested. The second step was to evaluate the donor females whose exemplary genetics we were multiplying with embryo transfer. Over the last three to four years, every cow at Three Trees Ranch that has been flushed (oocyte/egg collection) has been tested genomically. During the last few years we've added selection criteria, so some of the cows have been tested twice.

We are so committed to genomic selection that if a rancher wants us to purchase the genetics (sperm or egg) of one of their herd individuals, they need to profile it with the HD50K or we're not interested. We're no longer in the gambling business. We're in the predictability business and we think genomic tools give us that predictability.

Q: *What are the benefits of using genomic and reproductive technologies in tandem?*

DB: Genomics enables us to evaluate the genetics of our cattle at any age, and compare them to the genetics of the entire Angus population rather than simply a contemporary group that might skew the data. With high-accuracy genomic-enhanced data, we have an EPD* accuracy level of most traits for a baby heifer calf or a baby bull calf that is equivalent to a 10-year-old proven dam or a four-year-old sire, respectively. That enables us to make selection decisions when calves are just a few weeks of age.

We're collecting oocytes from 10- to 15-month-old heifers and semen from 10- to 15-month-old bulls, where both sets of parents possess genomic-enhanced, excellent high-accuracy genomic EPD data. Using IVF in pregnant donor cows and young virgin females determined superior through genomics, we can significantly shorten our generation interval.

Deploying genomics and IVF together allows us to turn generations faster and pick up the pace of beneficial genetic change in our herd. It changes the game altogether.

Q: *Is EPD data one of the primary values that you use in assessing cattle for breeding?*

DB: EPD is the primary objective measure that we use in breeding these cattle. We have 17 different traits and seven different indices that

* EPD = expected progeny differences

are calculated by the American Angus Association and provided to us today.

Q: *Has genomic testing replaced ultrasound in providing data on the animals in your herd?*

DB: For the last three years, every bull that we've sold, regardless of whether that bull is going to commercial use or purebred use, has been HD50K tested. We no longer use ultrasound technology, because it became a losing proposition. To achieve phenotypic weight and obtain good ultrasound data, ranchers need to feed cattle high-energy rations. That can be damaging to the long-term reproductive health and structural soundness of the animal.

Frankly, I was tired of feeding bulls to get meaningful ultrasound measures of marbling and rib-eye size. I decided it was much more reasonable and practical to feed those animals for maximum longevity and reproductive performance and use the genomic tools to tell me about their carcass characteristics. There are volumes of research that show that feeding rations with high energy levels to young bulls and females can adversely affect reproduction. We like the flexibility that genomics gives us to manage the cattle the way we think they need to be managed, while still providing meaningful genetic data for comparison.

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Q: *Do you consider genomic data to be more objective than ultrasound technology in assessing cattle?*

DB: Having worked in the American Angus Association and marketing for lots of different people, I know that the traditional collection of ultrasound data has the potential for a huge amount of human error. Since all ultrasound data is compared to a contemporary group, the data is only valuable and accurate if the group chosen is a realistic contemporary group. Financial incentives can sometimes bring out the worst in human nature, causing people to choose a group that makes an individual or a sire group look superior for a specific trait.

In contrast, genomics yields secure data that can't be manipulated. When we send a genomic sample to the American Angus Association, it's given a barcode ID. That sample goes to Zoetis where it's assayed with the BovineSNP50 BeadChip. The results are sent back to the American Angus Association, which then uses the barcode to associate the data back to the animal.

The results are an objective comparison of my animal to the 51,000 cattle to date that have been tested with BovineSNP50 BeadChip-based tools and are in the latest iteration of the American Angus Association database. That's invaluable for the long term. Genomics provides a level of accurate comparison that we could only dream of in the past.

